



## Maintech and Lenovo Sign Agreement on Hyperscale Product Support

**Cranford, New Jersey, September 7, 2016**—Maintech, an Independent Service Organization (ISO) and a global provider of multi-platform, enterprise-level IT infrastructure support services and solutions, today announced a partnership with Lenovo, the world’s third largest supplier of x86 data center services solutions, to provide a range of hardware support services to Lenovo customers with Hyperscale and grid computing environments. Under the terms of the agreement, Maintech will provide its Hyperscale Service Framework to Lenovo customers requiring any number of break/fix and other infrastructure support solutions for their cloud, grid, and converged infrastructures.

Maintech’s Hyperscale Service Framework is designed to streamline a Hyperscale implementation, reduce costs and increase the efficiency of large enterprise computing environments. The framework enables optimal service levels, continuous quality improvement and precise forecasting of third-party IT infrastructure support costs. Maintech will provide installation, on-site and remote technical support services and handle parts management for Lenovo customers worldwide.

**[Discover How Our Hyperscale Service Framework Can Help You](#)**

**[Save Costs and Improve Performance \[Free Solution Sheet\]](#)**

“We are pleased to have been selected as Lenovo’s vendor of choice to support its global Hyperscale product installations. The partnership will enable Lenovo customers to benefit from Maintech’s enterprise-level, quality-driven support services tailored to their unique operating environments and site-specific needs,” said John Esposito, Vice President of Sales with Maintech.

“Working with leading ISOs such as Maintech is a key part of Lenovo’s strategy to deliver the best customer experience as we rapidly expand our Hyperscale and cloud businesses,” said Laura Laltrello, vice president, Services, Data Center Group, Lenovo. “Maintech’s strong technical support capabilities, combined with Lenovo’s industry-best infrastructure, is a powerful combination that will bring customers a new level of speed, efficiency, and agility.”

### **About Maintech**

Maintech was founded in 1973 as a [Third Party Maintenance](#) (TPM) company delivering IT Hardware Maintenance services to the Financial Services and Telecommunications marketplaces. Over the years, Maintech has evolved into a truly Independent Services Organization (ISO) delivering a comprehensive portfolio of single-source Managed Services for IT Infrastructure Support including Hardware Maintenance, NOC Monitoring, Server and Network Administration, Cloud Services, Help Desk, IT Asset Management/Destruction and many more. Maintech serves customers ranging from the SMB to the Fortune 100 global enterprise marketplace. Collectively, Maintech and its sister company DecisionOne, represent the largest IT Infrastructure Services-only company in the market today.

For more information about Maintech’s involvement with The Wounded Warrior Project, contact Germán Hurtado at (973) 330-3230 or via email at [ghurtado@maintech.com](mailto:ghurtado@maintech.com), or visit [www.maintech.com](http://www.maintech.com).

## About Lenovo

**Lenovo** (HKSE: 992) (ADR: LNVGY) is a \$45 billion global Fortune 500 company and a leader in providing innovative consumer, commercial, and data center technology. Its portfolio of high-quality, secure products and services covers PCs (including the legendary Think and multimode YOGA brands), workstations, servers, storage, networking, smart TVs and a family of mobile products like smartphones (including the Moto brand), tablets and apps. Join us on [LinkedIn](#), follow us on [Facebook](#) or Twitter ([@Lenovo](#)) or visit us at [www.lenovo.com](http://www.lenovo.com).